

## Member's Comments



**Vegetable Producer  
Mr. Srey Yon**

When I was an individual farmer, the purchase price of my products were cheap, so I decided to join the AC to increase my income. My family's living condition is much better than before. I also use the loan service of the AC, for irrigation equipment.



**Vegetable Producer  
Mr. San Nop**

The AC staffs regularly come to my field and give some advises about pesticide, fertilizer and so on. Before joining the AC, I couldn't get any knowledge about these, so it is really helpful for me.



**Vegetable Producer/  
Board member  
Ms. Prum Phoem**

Before joining the AC, sometimes the cost exceeded the profit, because purchase price was dependent on market price. The AC purchases my products almost same price always, so my income is stable now. I was happy when I elected as a board member in 2009. I would like to contribute to make members life better.

## About PUAC

Utilizing equipment such as a refrigerated truck, rice mills and dryers and water systems, we support our members comprehensively from production to marketing of vegetables and rice. In addition, the AC has strong connection with other ACs, wholesalers, seed companies etc. then we conduct business more effectively.

### Vision of the AC Board Director



**Ms. You Lun**

The Board Director  
of PUAC

Our goal is that the AC members get appropriate income and have a better life. To realize it, we produce healthy and safe products and link those to markets certainly. We also focus on building our members' capacities.

### General Information

Year of Establishment: May, 2009

Number of Members: 1,235 (812 females)

Capital: 3,355,902,000 riels

Number of Shares: 25,786 shares

Value of One Share: 30,000 riels



# Peri-Urban Agricultural Cooperative (PUAC)



Chamkar Daung Village, Chbar Mon Commune,  
Chbar Mon City, Kampong Speu province,  
Cambodia (About 50km form Phnom Penh)

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(MAFF&JICA)

# Vegetable Marketing

## Our Marketing

We collect vegetables from not only our AC but also other ACs in Kampong Speu. Our AC cooperates with more than 40 wholesalers and distributors such as Japan Farm Products, Green Garden and KSG. About 109 ton vegetables are shipped annually by hired transport companies and also our own refrigerated truck.



Refrigerated truck



Collection point in the AC

Shipped Vegetables	Dry Season (Jan - Apr)	Rainy Season (May - Dec)
Leafy vegetables	16.8 t	19.2 t
Fruit vegetables	36.0 t	47.0 t
<b>Total</b>	<b>52.8 t</b>	<b>56.2 t</b>

(2019)

## Various Vegetables

We produce and supply various leafy vegetables (romaine, iceberg, green butter head lettuce etc.) and fruit vegetables (tomato, eggplant, okra, cucumber etc.), too meet the demand of markets. Recently, we are also focusing on producing "oba" (Japanese herb), for Japanese super market.



## Provincial Market

We carry our vegetables to not only contracted wholesalers, but also to the provincial market. Products are delivered directly to the market by our refrigerated truck, so people can buy fresh ones.



# Seed Supply

## Vegetables Seed

**Purchase:** We purchase 36 kinds of high quality seeds (lettuce, cucumber, okra, etc.) from "Trang Nong", a reliable seed company in Vietnam.

**Storage:** To maintain the quality, seeds are stored in a refrigerator kept at 13 degrees in the AC.

**Sale:** Seeds are sold only to the AC members. They can buy high quality seeds at a low price.



Vegetables seeds from "Trang Nong"

## Rice Seed

**Purchase:** Popular seed "Phka Romdoul" are purchased at "Svay Chor Chep Mean Chey AC" in Kampong Speu.

**Storage:** Seeds are stored properly in the warehouse. (about 3km from the AC)

**Sale:** The AC members can buy seeds at a lower price than non-members.